SAP Biller Direct
→ Streamline your accounts receivables

The major goal of putting in place a streamlined solution for accounts receivables is reducing the process cost, which is high due :

- High number of paper invoices
- High cost of invoicing and reconciliation (resources, time, etc.)
- High percentage of disputed invoices
- High number of days to reconcile a disputed invoice
- Large amount of uncollectible receivables
- Processes and systems which are not integrated with customers
- Difficulty in predicting cash flow

Typically, to streamline the accounts receivables we segment our customers and offer different solutions to them : electronic invoicing via XML or EDI for the largest accounts (corporates) which have their own ERP system, an EBPP solution like SAP Biller Direct for large accounts or consumers which represent a high handling cost.

Yet another motivation for choosing SAP Biller Direct is offering additional services & features to the customers, in other words, using process transparency as differentiator.

SAP Biller Direct is an EBPP platform, used by billers and customers for presenting and delivering invoice and account information and paying bills electronically. EBPP stands for :

- ✦ **Electronic : Electronic delivery and receipt using web technology (direct system to system communication)**
- ✦ **Bill : Display of bills, credits, debits (clear focus on account receivable processes)**
- ✦ **Presentment : Presentment directly on the WEB (visualization of invoice related data via the web)**
- ✦ **Payment : Initiate payments, receive invoice and payment status information**

Solutions like SAP Biller Direct have a direct business impact, not only in reducing administrative costs involved in managing the accounts receivables, but also through tight integration with billing applications and financial accounting (payments), discrepancies can be avoided. Also specific customer reporting can be offered to the customer via SAP Business Intelligence and digital signatures can be generated, two factors which also allow your customers to improve their business processes and to generate cost reduction.
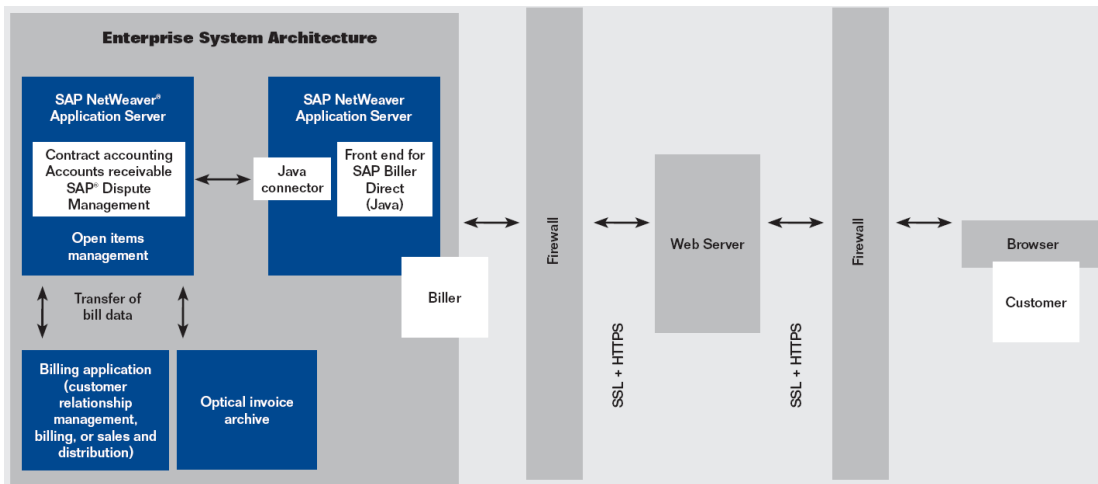

figure 1: SAP Biller Direct system architecture.

As SAP Biller direct sits on top of your exising billing application, the implementation itself is limited to rolling out a web front-end to your customers to access their invoicing related data, which resides in your billing application.

Using the real-time data from your billing application, SAP Biller Direct offers the following functionality to the customers or business partners via the secured web interface :

- **Approval of invoices by customers or business partners**
- **Display a list of open items (account balance)**
- **Display bills and payments history**
- **(Partial) Payment of an invoice via bank collection or credit cards (including cash discounts)**
- **Canceling of scheduled payments**
- **Clearing of payments against open items**
- **Customer notifications when new invoices are issued**
- **Collection authorization assignment**
- **Master data maintenance such as address or bank detail changes, if required via an approval process.**
- **Integration with SAP Dispute Management in order to streamline the process of disputing an invoice.**
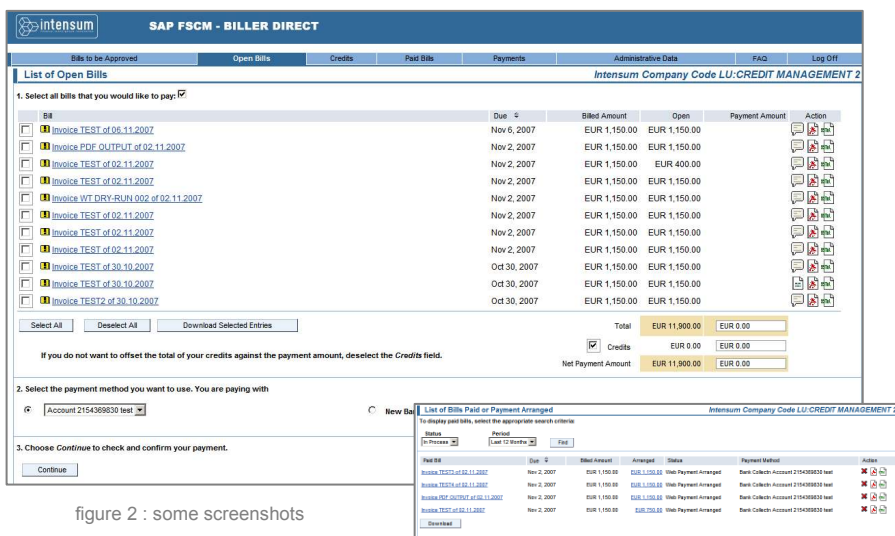

figure 2 : some screenshots

Depending on the organization of your accounts receivables or the industry sector you are in, SAP Biller Direct can be deployed in **different scenarios** :

- **Standard mode** for the business to consumer processes
- **Agent mode** to integrate with collection companies where the standard mode functionality is available to an agent who collects receivables on behalf of your company
- **Balance mode** allowing customers to view balances and transactions. The account is presented to the customer like a bank account transactions are presented chronologically and totaled, including bills in process, paid bills, credits and payments
- **Call center mode**

SAP Biller Direct is a **secure web user interface** on the existing invoicing & payment data already available in your SAP ERP environment. As a result, the implementation and roll-out of this solution can be done quite fast with direct results. Intensum would be pleased to show our various references in this domain, and guide you towards the next steps in optimizing the cashflow cycle

FINANCE
**FINANCIAL SUPPLY CHAIN
CASH & LIQUIDITY
IN-HOUSE BANKING
TREASURY & RISK MANAGEMENT
CREDIT & COLLECTION MANAGEMENT**

INTELLIGENCE
**PERFORMANCE MANAGEMENT
REPORTING STRATEGY
PLANNING & FORECASTING
DATAWAREHOUSING & ANALYTICS**

INNOVATION
**PROCESS INTEGRATION
WEB & PORTAL APPLICATIONS
APPLICATION LIFECYCLE
MANAGEMENT**

ERP
**ANALYSIS & IMPLEMENTATION
PROJECT MANAGEMENT
AUDIT & OPTIMIZATION**

Intensum is a European **SAP consulting agency**. We deliver business skills, project management and first-class implementation competencies, focusing on **Financial Supply Chain Management** (SAP FSCM & SAP Treasury), **Business Intelligence** (SAP BI and Integrated Planning) and Process Improvement through **innovative** solutions based on **SAP ERP** (SAP NetWeaver & SAP XI/PI and SAP Solution Manager).

WWW.INTENSUM.COM
info@intensum.com

intensum
finance.intelligence.innovation