

# Financial Supply Chain Management

→ Better visibility & control on your accounts receivables



Financial Supply Chain Management (SAP FSCM) is an integrated approach to provide better **visibility** and **control** over all **cash related** processes :

- Better predictability of cash flow
- Reduction of working capital
- Reduction of operating expenses
- End-to-end integration of business processes

From ERP 2004 onwards, SAP offers a complete & integrated solution to manage your financial processes : **Financial Supply Chain Management**.

Intensum has taken a **leading position** in the implementation of SAP financial solutions in the area of **corporate finance, treasury** and **cash management**. Our unique combination of business skills, SAP FSCM competencies and a **proven project experience** in these areas makes us the ideal partner to look at the optimization of your financial processes...

## SAP Credit Management

SAP Credit Management provides tools to **evaluate the creditworthiness** of customers using **internal rating policies** and **external credit data**, and enables quick and consistent credit decisions. It allows organizations to monitor and control their **customer's credit risk** in one central system and is particularly suitable for handling credit management processes in extremely distributed system landscapes using the SAP NetWeaver platform.

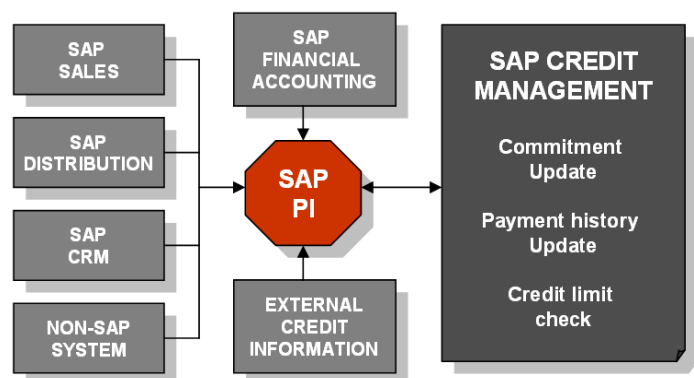
The solution offers a **flexible credit rules engine** that allows the definition of valuation rules to automate the calculation and assignment of customer-specific scores and credit limits. It also processes the rules to validate the sales documents.

## SAP Biller Direct

SAP Biller Direct is a solution for **Electronic Bill Presentment and Payment** : it allows organizations to set up **electronic billing** and payment and to offer additional services to customers such as reporting and dispute management.

The solution allows customers to obtain an overview of receivables due to the biller (open items, paid bills, credit memos), download billing data, or process payments online and in real-time.

SAP Biller Direct supports the complete communication process from presenting the bill to clarifying discrepancies (integration with SAP Dispute Management is available) and the reconciliation of invoices and payments. It is a Java-based application which uses functionality and data already available in your SAP ERP environment. Via the web-interface closer collaboration with customers and partners becomes reality



## SAP Collection Management

SAP Collections Management offers automatic generation of **daily work lists** for the collection specialists. Based on collection strategies they prioritize accounts from a risk management and customer relationship point of view. The solution supports proactive processing of receivables and offers various collection functions which enable to document customer contacts or integrate them into the collection process (payment reminders, promise to pay agreements, dispute cases, centralized documentation of customer contacts, generation of resubmissions, etc.). The complete collection process is controlled and monitored by a collection manager who defines the collection strategies and assign the specialists to different collection groups.



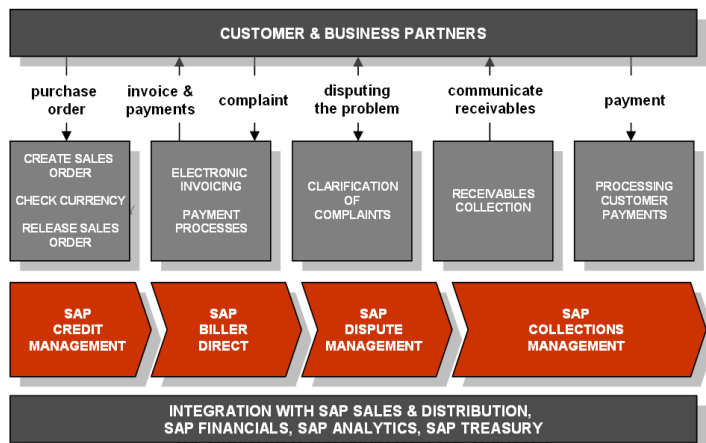
This solution opens the path to process optimization and automation for large numbers of open items and customers.

## SAP Dispute Management

SAP Dispute Management controls and streamlines processing of dispute cases: it allows companies to resolve disagreements with customers quickly and efficiently, taking into account the customer's existing financial obligations as well as the overall risk management and customer relationship.

SAP Dispute Management organizes and stores all information related to a dispute case centrally, facilitating the dispute case handling across departments. It is also fully integrated into financial and logistical processes and provides reporting to control the workload, tracking the dispute process and assure the quality of products & services.

SAP Dispute Management helps organizations to establish a global quality management concept, to reduce the DSO, and to increase customer satisfaction via direct and transparent communication.



SAP FSCM targets all the elements of the cash-flow cycle, from the average time to payment of your suppliers (**days in payables**), **days in inventory**, the average customer payment time (**days in receivables**) to the **days sales outstanding**.

## FINANCE

FINANCIAL SUPPLY CHAIN  
CASH & LIQUIDITY  
IN-HOUSE BANKING  
TREASURY & RISK MANAGEMENT  
CREDIT & COLLECTION MANAGEMENT

## INTELLIGENCE

PERFORMANCE MANAGEMENT  
REPORTING STRATEGY  
PLANNING & FORECASTING  
DATAWAREHOUSING & ANALYTICS

## INNOVATION

PROCESS INTEGRATION  
WEB & PORTAL APPLICATIONS  
APPLICATION LIFECYCLE  
MANAGEMENT

## ERP

ANALYSIS & IMPLEMENTATION  
PROJECT MANAGEMENT  
AUDIT & OPTIMIZATION

Intensum is a European **SAP consulting agency**. We deliver business skills, project management and first-class implementation competencies, focusing on **Financial Supply Chain Management** (SAP FSCM & SAP Treasury), **Business Intelligence** (SAP BI and Integrated Planning) and Process Improvement through **innovative** solutions based on **SAP ERP** (SAP NetWeaver & SAP XI/PI and SAP Solution Manager).

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